

Nancy Lehrman

Exceptional Properties

Experience/Business Background

My background in the business community has provided me with the skills I need to successfully help my clients fulfill their real estate goals. I owned my own company called Daycare Discovery for six years before joining Edina Realty. Daycare Discovery is a Referral and Resource Company for individuals and corporations looking for daycare information. Because of all the areas of the city that I worked with Daycare Discovery, I am very familiar with many neighborhoods and communities.

Education

In addition to my college education, I have completed a number of specialized real estate training courses. This advanced training enables me to provide the best possible service for my clients. As part of my commitment to quality real estate service, I participate in a number of advanced training courses each year. Because of this, I am able to share the latest market, legal and technical information with my clients. Providing the best possible real estate service is important to me. To reach this goal, nothing helps me more than having a good education. Along with completing a number of advanced real estate training courses, I am also a graduate of the Real Estate Institute (GRI).

Community/Professional Involvement

I have been active in a number of professional and community organizations. This involvement has been very enjoyable and I believe it has helped me to interact successfully with a wide variety of people.

- Volunteer with PACER 1991-present.
- Board member of the downtown YMCA 1984-1987.

Service Philosophy

I run a strong referral based business. I work with my clients from the first introduction meeting—through closing with a strong emphasis on regular communication. I have a network of lenders and title companies that I work closely with to meet all my clients needs from before you buy or sell your home to closing and beyond.

Services Available

Because I am affiliated with Edina Realty, an industry leader since 1955, I can offer my clients many special services. Areas like our Guaranteed Sales program, Exceptional Properties and New Homes divisions offer additional opportunities for both buyers and sellers.

Personal Strengths

My record of achievement in real estate, as well as my thorough knowledge of financing and closing, help me provide the best possible service to my clients. Listening carefully to the needs, wants and concerns of my clients is important to me. I make every effort to respond to each of them. One of my greatest strengths is problem solving. I believe there is a solution to every situation and continue to work with my clients until a conclusion is reached. I am enthusiastic about my work. I find it very rewarding to help people satisfy their lifelong dreams of home ownership.

Personal/Professional Principles

Throughout my career, I have established myself as a straightforward, credible REALTOR® who sincerely believes in working towards the best interests of my clients. I believe that access to information is the key to success in the real estate world. I keep my clients aware of all information that may affect their decision making.